

CHENANGO BROKERS LLC
Direct Bill Commission Schedule
Revised effective 9-1-2023

Please Note: Not all products are available in all territories!!

On any policy where the direct bill commission exceeds \$5,000.00 Chenango will pay commission to producer in installment payments.

Please note: Commission checks are not processed until a threshold of \$40 is met

	New/Renewal
ADIRONDACK	
All Lines	1%
*STATE INSURANCE COMPANY	
All Lines	Half of what Chenango Brokers receives
AMTRUST GROUP	
Workers Compensation	5%
Commercial Auto, Commercial Package & Garage	10%
APPLIED UNDERWRITERS	
Workers Comp	3%
Commercial Auto-Liability coverage	7.5%
Commercial Auto-Physical Damage	7.5%
ASSOCIATED MUTUAL	
Businessowners, Commercial Fire, GL, Restaurants, SMP	10%
Homeowners	10%
BROOME CO-OP INSURANCE COMPANY	
Homeowners	10%
Landlords, Mobile & Manufactured Homes	9%
BOP & Commerical Packages	10%
Farmowners, Inland Marine, Fire, CGL & CPL/FCPL	10%
CHUBB	
BOP, Cyber	12/10%
Commerical Auto (AZ, IL, NV, TN)	8/7%
Commerical Auto (All other), Umb	10%
Workers Comp	7/6%
Mgmt & Prof Liability and Foreign Package also available	We have to contact Chubb for commission info
CNA SURETY-Renewals only	
Surety, Public Officials Bonds & Notary E&O liability	20%
Other Fidelity Bonds	10%
COTERIE	

BOP, General Liability, Professional Liability	10%
Workers Comp	8%

COWBELL

Cyber Ins	13%
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EMPLOYERS

<\$25,000 premium	8/7%
>\$25,000 premium	7/5%

ENCOMPASS INSURANCE

Elite, Deluxe, Special & Special Value	10%
Youthful Operators	5%
Non-Package Business	8%

FOREMOST SPECIALTY LINES

Travel Trailer, Mobile Home, Motor Home, DF, Coml Mobile Home, Pers Watercraft, Family Boater/Marine	10/8.5%
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GUARD

Businessowners	AL, AZ, CO, CT, FL, GA, IL, IN, LA, ME, MD, MA, MI, NV, NJ, NY, NC, OH, OK, OR, PA, RI, SC, TN, TX, VA, WA	13/12%
Businessowners	CA	10%
Workers' Comp	AL, AZ, CO, CT, FL, GA, IL, IN, LA, ME, MD, MA, MI, NV, NJ, NY, NC, OK, OR, PA, RI, SC, TN, TX, VA	8/6.5%
Workers' Comp	CA	10%
Commercial Auto	AL, AZ, CA, CO, CT, FL, GA, IL, IN, LA, ME, MD, MI, NV, NJ, NY, NC, OH, OK, OR, PA, RI, SC, TN, TX, VA	10%
Commercial Umb	AL, AZ, CA, CO, CT, FL, GA, IL, IN, LA, ME, MD, MA, MI, NV, NJ, NY, NC, OH, OK, OR, PA, RI, SC, TN, TX, VA, WA	10%
Coml Excess	NY	10%
Coml Pkg	IL, MI, NJ, NY, NC, PA	12%
Coml Pkg	IN	13/10%
HO	AZ, CT, GA, IL, IN, MD, MA, MI, NV, NJ, NY, OH, OR, PA, TN, TX, WA	10%
Personal Umb	AZ, GA, IL, IN, MA, MD, MI, NV, NJ, NY, OH, OR, PA, TN, TX, WA	10%
PL-Accountants	AZ, GA, IL, NJ, TX	No Monoline 10%
PL-Architect/Engineer	AZ, CA, CO, CT, FL, GA, IL, IN, MD, MA, MI, NV, NJ, NY, NC, OH, PA, SC, TN, TX, VA	No Monoline 10%
PL-Misc	AZ, CA, CO, CT, FL, GA, IL, IN, LA, MD, MI, NV, NJ, NY, NC, OH, PA, SC, TN, TX, VA, WA	No Monoline 10%
PL-Lawyers	AL, AZ, CO, CT, FL, GA, IL, IN, LA, ME, MD, MA, MI, NV, NJ, NY, NC, OK, OR, PA, RI, SC, TN, TX, VA	No Monoline 10%
GRIP WC	AL, AZ, CT, FL, IL, IN, MD, MA, NV, NJ, NY, OK, OR, PA, RI, TN, TX, VA	No Monoline 6%
GRIP-WC	CA	8%

PL=Professional Liability GRIP= GUARD Reporting Interface for Payroll

KINGSTONE INSURANCE

All Lines	Half of what Chenango Brokers receives
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LANCER- Agency Bill (NY, NJ, CT, PA)

Commercial Property & Liability	10%
Commercial Auto & Garage	7%

LEATHERSTOCKING CO-OPERATIVE

Homeowner, Landlord, Dwelling Fire	10%
Businessowners, CPP and Inland Marine	10%

LIBERTY MUTUAL INS (CT, MA, ME, NJ, NY, RI)

Auto	10%
BOP	10%
Custom Protector	10%
General Liability	10%
Monoline Inland Marine	10%
Package	10%
Property	10%
Umbrella	10%
Worker's Comp	dependent on premium level

MARKEL

Farms/In-Home Daycare	5/2.5%
BOP No New York	10/2.5%
Workers Comp No New York	10/2.5%
Recreational Vehicle, Small Boat, Cyclist, Special Event Liability	10/8%

MEADOWBROOK TPA ASSOCIATES (Renewals only)

Workers Comp, BOP & Commercial Package	3.5%
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METROPOLITAN INSURANCE COMPANIES

Personal Auto/HO Package	9%
Monoline-either	7%
Personal Auto with Youthful Operator	7%

MOUNTAIN VALLEY INS CO

Homeowners, Dwelling Fire, Adirondack	1%
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NATIONAL GENERAL INS CO

All Lines	Half of what Chenango Brokers receives
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NATIONAL GENERAL PREMIER

Homes	13/10%
Homes-Town class 9 or 10	10%
Home/Auto Package	13/10%
Home/Auto Package-Town class 9 or 10	10%
Umbrella, Condo, Renters, Flood	10%

NEPTUNE FLOOD

7%

OTSEGO MUTUAL FIRE INSURANCE COMPANY

Homeowners	12%
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PIE Insurance

Workers Comp	8%
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PREFERRED MUTUAL INS CO

Personal Auto	10/7.5%
Homeowners	10%
Business Owners	10%
Commercial Auto	8%

RLI INSURANCE COMPANY

Personal Umbrella - Preferred and Standard I & II	15/10%
Personal Umbrella - Special	805%
In-Home Business	11%
Bond-Renewals only	2.5%

SAFECO-dependent on tier

Personal Auto- New	8/4%
Personal Auto- renewal	7%
Homeowners	10/7%
Dwelling Fire, Condo, Renters	10/8%
Motorcycle	10/7%
Umbrella	6%

SECURITY MUTUAL

Mobile Homeowners, Dwelling Fire, Commercial Fire, Ultra Security Tier Homeowners	12%
Homeowners, Landlords	13%
Inland Marine	10%
BOP, SMP	13%

SELECTIVE INSURANCE-dependent on tier-Renewals only

Flood	12/9%
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SHELTERPOINT INSURANCE

Disability	13%
Paid Family Leave	10%

STANDARD SECURITY LIFE

Disability	13%
Paid Family Leave	4%

STATEWIDE INS (including Clavreack, Midrox & Mid-Hudson)

HO, Manufactured Home, Secondary/Seasonal	10%
Farmowners/Farm Inland Marine, Landlord, Artisan	10%
Commercial Fire, SMP, BOP, Commercial IM & GL	10%

STILLWATER INSURANCE SERVICES INC

Condo-Florida	10%
Homeowners-No Florida	10%
Dwelling Fire-No Florida	10%
BOP	10%
Auto	10/8%
Auto-FL	7%

Excess Liability-Florida	7%
Excess Liability-All other states	10%
TAPCO	
Builder's Risk, Vacant, GL, Coml Property, Liquor Liability, Inland Marine	9%
THE HARTFORD	
BOP	10%
Commercial Auto	10%
Workers Comp	6%
UTICA FIRST INSURANCE COMPANY	
Homeowners, Landlord	12/10%
Personal Articles on HO policy	10%
Artisan/Contractor, Garage BOP, Liquor Liability & Commerical Umbrella	10%
BOP	10%
BOP-Cyber	10%
V3	
Workers Comp	Negotiated per agency

Disclaimer: Although we try to give prior notice of any commission changes, all commissions paid to brokers could vary, without notice, based on commissions received from the carriers.