

CHENANGO BROKERS LLC
Direct Bill Commission Schedule
Revised effective 2-2-2023

Please Note: Not all products are available in all territories!!!

On any policy where the direct bill commission exceeds \$5,000.00 Chenango will pay commission to producer in installment payments.

Please note: Commission checks are not processed until a threshold of \$40 is met

	New/Renewal
ADIRONDACK	
Home, Dwelling Fire	10%
Home, Dwelling Fire-Town Class 9 or 10	6.5%
Auto - No Monoline	10%
High Risk Auto - No Monoline	6.5%
*STATE INSURANCE COMPANY	
Commercial Auto	10%
BOPs	10%
Personal Auto	10%
Homeowners, Condo	10%
Personal lines in California	4%
Personal Package Florida	11/10%
Condo Monoline Florida	7.0%
Renters Monoline Florida	7.0%
AMTRUST GROUP	
Workers Compensation	8%
Commercial Auto, Commercial Package & Garage	10%
APPLIED UNDERWRITERS	
Workers Comp	3%
Commercial Auto-Liability coverage	7.5%
Commercial Auto-Physical Damage	7.5%
ASSOCIATED MUTUAL	
Businessowners, Commercial Fire, GL, Restaurants, SMP	10%
Homeowners	10%
BROOME CO-OP INSURANCE COMPANY	
Homeowners	15%
Landlords, Mobile & Manufactured Homes	9%
BOP & Commercial Packages	10%
Farmowners, Inland Marine, Fire, CGL & CPL/FCPL	10%
CHUBB	
BOP, Cyber	12/10%

Commerical Auto (AZ, IL, NV, TN)	8/7%
Commerical Auto (All other), Umb	10%
Workers Comp	7/6%
Mgmt & Prof Liability and Foreign Package also available	We have to contact Chubb for commission info

CNA SURETY

Surety, Public Officials Bonds & Notary E&O liability	20%
Other Fidelity Bonds	10%

COTERIE

BOP, General Liability, Professional Liability	10%
Workers Comp	8%

COWBELL

Cyber Ins	13%
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EMPLOYERS

<\$25,000 premium	8/7%
>\$25,000 premium	7/5%

ENCOMPASS INSURANCE

Elite, Deluxe, Special & Special Value	10%
Youthful Operators	5%
Non-Package Business	8%

FOREMOST SPECIALTY LINES

Travel Trailer, Mobile Home, Motor Home, DF, Coml Mobile Home, Pers Watercraft, Family Boater/Marine	10/8.5%
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GUARD

Businessowners	AL, AZ, CO, CT, FL, GA, IL, IN, LA, ME, MD, MA, MI, NV, NJ, NY, NC, OH, OK, OR, PA, RI, SC, TN, TX, VA, WA	13/12%
Businessowners	CA	10%
Workers' Comp	AL, AZ, CO, CT, FL, GA, IL, IN, LA, ME, MD, MA, MI, NV, NJ, NY, NC, OK, OR, PA, RI, SC, TN, TX, VA	8/6.5%
Workers' Comp	CA	10%
Commercial Auto	AL, AZ, CA, CO, CT, FL, GA, IL, IN, LA, ME, MD, MI, NV, NJ, NY, NC, OH, OK, OR, PA, RI, SC, TN, TX, VA	10%
Commercial Umb	AL, AZ, CA, CO, CT, FL, GA, IL, IN, LA, ME, MD, MA, MI, NV, NJ, NC, OH, OK, OR, PA, RI, SC, TN, TX, VA, WA	10%
Coml Excess	NY	10%
Coml Pkg	IL, MI, NJ, NY, NC, PA	12%
Coml Pkg	IN	13/10%
HO	AZ, CT, GA, IL, IN, MD, MA, MI, NV, NJ, NY, OH, OR, PA, TN, TX, WA	10%
Personal Umb	AZ, GA, IL, IN, MA, MD, MI, NV, NJ, NY, OH, OR, PA, TN, TX, WA	10%
PL-Accountants	AZ, GA, IL, NJ, TX	No Monoline 10%
PL-Architect/Engineer	AZ, CA, CO, CT, FL, GA, IL, IN, MD, MA, MI, NV, NJ, NC, OH, PA, SC, TN, TX, VA	No Monoline 10%
PL-Misc	AZ, CA, CO, CT, FL, GA, IL, IN, LA, MD, MI, NV, NJ, NC, OH, PA, SC, TN, TX, VA, WA	No Monoline 10%
PL-Lawyers	AL, AZ, CO, CT, FL, GA, IL, IN, LA, ME, MD, MA, MI, NV, NJ, NY, NC, OK, OR, PA, RI, SC, TN, TX, VA	No Monoline 10%
GRIP WC	AL, AZ, CT, FL, IL, IN, MD, MA, NV, NJ, NY, OK, OR, PA, RI, TN, TX, VA	No Monoline 6%
GRIP-WC	CA	8%

PL=Professional Liability GRIP= GUARD Reporting Interface for Payroll

KINGSTONE INSURANCE

Homeowners and Dwelling Fire	10%
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LANCER- Agency Bill (NY, NJ, CT, PA)

Commercial Property & Liability	10%
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Commercial Auto & Garage	7%
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LEATHERSTOCKING CO-OPERATIVE

Homeowner, Landlord, Dwelling Fire	10%
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Businessowners, CPP and Inland Marine	10%
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LIBERTY MUTUAL INS (CT, MA, ME, NJ, NY, RI)

Auto	10%
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BOP	10%
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Custom Protector	10%
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General Liability	10%
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Monoline Inland Marine	12%
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Package	10%
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Property	10%
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Umbrella	10%
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Worker's Comp	dependent on premium level
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MARKEL

Farms/In-Home Daycare	5/2.5%
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BOP No New York	10/2.5%
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Workers Comp No New York	10/2.5%
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Recreational Vehicle, Small Boat, Cyclist, Special Event Liability	10/8%
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MEADOWBROOK TPA ASSOCIATES (Renewals only)

Workers Comp, BOP & Commercial Package	3.5%
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METROPOLITAN INSURANCE COMPANIES

Personal Auto/HO Package	9%
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Monoline-either	7%
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Personal Auto with Youthful Operator	7%
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MOUNTAIN VALLEY INS CO

Homeowners, Dwelling Fire, Adirondack	1%
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NATIONAL GENERAL INS CO

Commercial Auto	10%
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Personal Auto	9%
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Flood Insurance	10%
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NATIONAL GENERAL PREMIER

Homes	13/10%
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Homes-Town class 9 or 10	10%
Home/Auto Package	13/10%
Home/Auto Package-Town class 9 or 10	10%
Umbrella, Condo, Renters, Flood	10%

OTSEGO MUTUAL FIRE INSURANCE COMPANY

Homeowners	12%
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PIE Insurance

Workers Comp	8%
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PREFERRED MUTUAL INS CO

Personal Auto	10%
Homeowners	10%
Business Owners	10%
Commercial Auto	10%

RLI INSURANCE COMPANY

Personal Umbrella - Preferred and Standard I & II	15/10%
Personal Umbrella - Special	9%
In-Home Business	11%
Bond	3%

SAFECO-dependent on tier

Personal Auto- New	8/4%
Personal Auto- renewal	7%
Homeowners	10/7%
Dwelling Fire, Condo, Renters	10/8%
Motorcycle	10/7%

SECURITY MUTUAL

Mobile Homeowners, Dwelling Fire, Commercial Fire, Ultra Security Tier Homeowners	12%
Homeowners, Landlords	13%
Inland Marine	10%
BOP, SMP	13%

SELECTIVE INSURANCE-dependent on tier

Flood	12/9%
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SHELTERPOINT INSURANCE

Disability	13%
Paid Family Leave	10%

STANDARD SECURITY LIFE

Disability	13%
Paid Family Leave	4%

STATEWIDE INS (including Clavreack, Midrox & Mid-Hudson)	
HO, Manufactured Home, Secondary/Seasonal	10%
Farmowners/Farm Inland Marine, Landlord, Artisan	10%
Commercial Fire, SMP, BOP, Commercial IM & GL	10%
STILLWATER INSURANCE SERVICES INC	
Condo-Florida	10%
Homeowners-No Florida	10%
Dwelling Fire-No Florida	10%
BOP	10%
Auto	10/8%
Auto-FL	7%
Excess Liability-Florida	7%
Excess Liability-All other states	10%
TAPCO	
Builder's Risk, Vacant, GL, Coml Property, Liquor Liability, Inland Marine	9%
THE HARTFORD	
BOP	10%
Commercial Auto	10%
Workers Comp	6%
UTICA FIRST INSURANCE COMPANY	
Homeowners, Landlord	12/10%
Personal Articles on HO policy	10%
Artisan/Contractor, Garage BOP, Liquor Liability & Commerical Umbrella	10%
BOP	10%
BOP-Cyber	10%
V3	
Workers Comp	Negotiated per agency
WINGMAN INS	
Stand Alone Cyber Liability	10%

Disclaimer: Although we try to give prior notice of any commission changes, all commissions paid to brokers could vary, without notice, based on commissions received from the carriers.