

CHENANGO BROKERS LLC
Direct Bill Commission Schedule
Revised effective 4-1-2022

Please Note: Not all products are available in all territories!!!

On any policy where the direct bill commission exceeds \$5,000.00 Chenango will pay commission to producer in installment payments.

Please note: Commission checks are not processed until a threshold of \$40 is met

	New/Renewal
ADIRONDACK	
Home, Dwelling Fire	10%
Home, Dwelling Fire-Town Class 9 or 10	6.5%
Auto - No Monoline	10%
High Risk Auto - No Monoline	6.5%
*STATE INSURANCE COMPANY	
Commercial Auto	10%
BOPs	10%
Personal Auto	10%
Homeowners, Condo	10%
Personal Package Florida	11/10%
Condo Monoline Florida	7.0%
Renters Monoline Florida	7.0%
AMTRUST GROUP	
Workers Compensation < \$5000 premium	5%
Workers Compensation > \$ 5001 & < \$7500 premium	4.5%
Workers Compensation > \$7501 premium	4%
Commercial Auto, Commercial Package & Garage	10%
APPLIED UNDERWRITERS	
Workers Comp	3%
Commercial Auto	7.5%
ASSOCIATED MUTUAL	
Businessowners, Commercial Fire, GL, Restaurants, SMP	10%
Homeowners	10%
BROOME CO-OP INSURANCE COMPANY	
Homeowners	15%
Landlords, Mobile & Manufactured Homes	9%
BOP & Commerical Packages	10%
Farmowners, Inland Marine, Fire, CGL & CPL/FCPL	10%
CHUBB	
BOP, Cyber	12/10%
Commerical Auto, Umb	10%
Workers Comp	7/6%
Mgmt & Prof Liability and Foreign Package also available	We have to contact Chubb for commission info
CNA SURETY	
Surety, Public Officials Bonds & Notary E&O liability	20%
Other Fidelity Bonds	10%
COWBELL	
Cyber Ins	13%
EMPLOYERS	
<\$25,000 premium	8/7%
>\$25,000 premium	7/5%

ENCOMPASS INSURANCE

Elite, Deluxe, Special & Special Value	10%
Youthful Operators	5%
Non-Package Business	8%

GUARD

Businessowners		13/12%
Workers' Comp	No CA,OH or WA	8/6.5%
Commercial Auto	No CA or MA	10%
Commercial Umb		10%
Coml Excess	NY	10%
Coml Pkg	NJ & PA	12%
Coml Pkg	MI	13/10%
Disability	NY	10%
HO	AZ, CT, IL, NJ, NY, OH, PA, TN, TX ONLY	10%
HO	MA, WA ONLY	13/10%
Personal Umb	AZ, IL, MA, NJ, NY, OH, PA, TN, TX ONLY	10%
PL-Accountants	NJ & TX	No Monoline 10/9.5%
PL-Architect/Engineer	AZ, CT, FL, GA, IL, IN, MD, MA, NV, NJ, OK PA, TN, TX, VA	No Monoline 10%
PL-Lawyers	AL	No Monoline 10/9.5%
PL-Lawyers	AZ, CT, IL, MA, NV, NJ, OH, PA, TN, TX, VA, WA	No Monoline 10/9.5%
PL-Misc	AZ, CT, FL, GA, IL, IN, MD, NV, NJ, OH, PA TN, TX, VA, WA	No Monoline 10/9.5%
GRIP WC	AL, AZ, CT, FL, IL, IN, MD, MA, NV, NJ, NY, OK, OR, PA, RI, TN, TX, VA	No Monoline 6%
PL=Professional Liability	GRIP= GUARD Reporting Interface for Payroll	

KINGSTONE INSURANCE

Homeowners and Dwelling Fire	10%
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LANCER- Agency Bill (NY, NJ, CT, PA)

Commercial Poeprty & Liability	10%
Commercial Auto & Garage	7%

LEATHERSTOCKING CO-OPERATIVE

Homeowner, Landlord, Dwelling Fire	10%
Buinessowners, CPP and Inland Marine	10%

LIBERTY MUTUAL INS (CT, MA, ME, NJ, NY, RI)

Auto	10%
BOP	10%
Custom Protector	10%
General Liability	10%
Monoline Inland Marine	12%
Package	10%
Property	10%
Umbrella	10%
Worker's Comp	dependent on premium level

MARKEL

Farms/In-Home Daycare	5/2.5%
BOP	No New York
Workers Comp	No New York
Recreational Vehicle, Small Boat, Cyclist, Special Event Liability	10/8%

MEADOWBROOK TPA ASSOCIATES (Renewals only)

Workers Comp, BOP & Commercial Package	3.5%
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METROPOLITAN INSURANCE COMPANIES

Personal Auto/HO Package	10%
Monoline-either	7%
Personal Auto with Youthful Operator	7%

MOUNTAIN VALLEY INS CO

Homeowners, Dwelling Fire, Adirondack	10%
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NATIONAL GENERAL INS CO	
Commercial Auto	10%
Personal Auto	9%
Flood Insurance	10%
NATIONAL GENERAL PREMIER	
Homes	13/10%
Homes-Town class 9 or 10	10%
Home/Auto Package	13/10%
Home/Auto Package-Town class 9 or 10	10%
Umbrella, Condo, Renters, Flood	10%
OTSEGO MUTUAL FIRE INSURANCE COMPANY	
Homeowners	12%
PIE Insurance	
Workers Comp	8%
PREFERRED MUTUAL INS CO	
Personal Auto	10%
Homeowners	15%
Business Owners	10%
Commercial Auto	10%
RLI INSURANCE COMPANY	
Personal Umbrella - Preferred and Standard I & II	15/10%
Personal Umbrella - Special	10%
In-Home Business	11%
Bond	3%
SAFECO-dependent on tier	
Personal Auto- New	8/4%
Personal Auto- renewal	7%
Homeowners	10/7%
Dwelling Fire, Condo, Renters	10/8%
Motorcycle	10/7%
SECURITY MUTUAL	
Mobile Homeowners, Dwelling Fire, Commercial Fire, Ultra Security Tier Homeowners	12%
Homeowners, Landlords	13%
Inland Marine	10%
BOP, SMP	13%
SELECTIVE INSURANCE-dependent on tier	
Flood	12/9%
SHELTERPOINT INSURANCE	
Disability	13%
Paid Family Leave	10%
STANDARD SECURITY LIFE	
Disability	13%
Paid Family Leave	4%
STATEWIDE INS (including Clavreack, Midrox & Mid-Hudson)	
Fire, EC, VMM, MHO, HO-4	10%
Farmowners/Farm Inland Marine, Landlord, Artisan	10%
Commercial Fire, SMP, BOP, Commercial IM & GL	10%
STILLWATER INSURANCE SERVICES INC	
Condo-Florida	10%
Homeowners-No Florida	10%

Dwelling Fire-No Florida	10%
BOP	10%
Auto	10/8%
Auto-FL	7%
Excess Liability-Florida	7%
Excess Liability-All other states	10%
TAPCO	
Builder's Risk, Vacant, GL, Coml Property, Liquor Liability, Inland Marine	9%
THE HARTFORD	
BOP	10%
Commercial Auto	10%
Workers Comp	6%
UTICA FIRST INSURANCE COMPANY	
Homeowners, Landlord	12%
Personal Articles on HO policy	10%
Artisan/Contractor, Garage BOP, Liquor Liability & Commerical Umbrella	10%
BOP	10%
BOP-Cyber	10%
V3	
Workers Comp	Negotiated per agency
WINGMAN INS	
Stand Alone Cyber Liability	10%

Disclaimer: Although we try to give prior notice of any commission changes, all commissions paid to brokers could vary, without notice, based on commissions received from the carriers.