

**CHENANGO BROKERS LLC**  
**Direct Bill Commission Schedule**  
 Revised 10-6-2020

**Please Note: Not all products are available in all territories!!!**

On any policy where the direct bill commission exceeds \$5,000.00 Chenango will pay commission to producer in installment payments.

<b>*STATE INSURANCE COMPANY</b>	<b>new/renewal</b>
Commercial Auto	10/10%
BOPs	10/10%
Personal Auto	10/10%
Homeowners	10/10%

**AMTRUST GROUP**

Workers Compensation < \$5000 premium	5%
Workers Compensation > \$ 5001 & < \$7500 premium	4.5%
Workers Compensation > \$7501 premium	4%
Commercial Auto, Commercial Package & Garage	10%

**APPLIED UNDERWRITERS**

Workers Comp	3%
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**ASSOCIATED MUTUAL**

Businessowners	10%
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**BINDESK**

Hard to place GL, GC's Roofers, Floor Finishing/Refinishing, Paper GC's, etc	10%
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**BROOME CO-OP INSURANCE COMPANY**

Homeowners, Landlords, Mobile & Manufactured Homes	15/9%
BOP & Commerical Packages	10%
Farmowners, Inland Marine, Fire, CGL & CPL/FCPL	10%

**CROTON STOKES (written through Chenango Excess & Surplus Inc)**

Auto Physical Damage	10%
Dealer Open Lot	10%
Garage Keeper Legal Liability	10%

**COUNTRYWIDE INSURANCE COMPANIES (renewals only)**

Risk Saver RS/ Plan Saver PS/Rate Saver RT/Budget Saver BS	3.5%
Cost Saver CS	7%
Deluxe Saver DS/Economy Saver ES/Universal U/Value Saver VS	6%
All Saver AS	5%
FCA	2.5%
Homes - Renewal is dependant on tier	2.5 or 6%

**ENCOMPASS INSURANCE - non New Jersey**

Package Business	6%
Segment Auto Business	5%
Non-Package Business	5%

**ENCOMPASS INSURANCE - New Jersey (Renewals ONLY)**

**Private Passenger Auto**

Elite, Deluxe & Special (package & segment)	10/8%
Special Value (package & segment)	10/8%
Youthful Operators (package & segment)	5%

**Homeowners**

Elite, Deluxe & Special (package)	10/8%
Special Value (package)	10/8%
Elite, Deluxe Special & Special Value (segment)	5%

**Excess Liability, Dwelling Fire, Inland Marine, Boat**

Elite, Deluxe, Special & Special Value		10/8%
<b>Farmers of Salem</b>		
Homeowners		9%
Businessowners		9%
<b>GUARD</b>		
Businessowners		13/12%
Workers' Comp	No CA,OH or WA	8/6.5%
Commercial Auto	No CA or MA	10/10%
Commercial Umb		10/10%
Coml Excess	NY	10/10%
Coml Pkg	NJ & PA	12/12%
Coml Pkg	MI	13/10%
Disability	NY	10/10%
HO	AZ, CT, IL, NJ, NY, OH, PA, TN, TX ONLY	10/10%
HO	MA, WA ONLY	13/10%
Personal Umb	AZ, IL, MA, NJ, NY, OH, PA, TN, TX ONLY	10/10%
PL-Accountants	NJ & TX	No Monoline 10/9.5%
PL-Architect/Engineer	AZ, CT, FL, GA, IL, IN, MD, MA, NV, NJ, OK PA, TN, TX, VA	No Monoline 10/10%
PL-Lawyers	AL	No Monoline 10/9.5%
PL-Lawyers	AZ, CT, IL, MA, NV, NJ, OH, PA, TN, TX, VA, WA	No Monoline 10/9.5%
PL-Misc	AZ, CT, FL, GA, IL, IN, MD, NV, NJ, OH, PA TN, TX, VA, WA	No Monoline 10/9.5%
GRIP WC	AL, AZ, CT, FL, IL, IN, MD, MA, NV, NJ, NY, OK, OR, PA, RI, TN, TX, VA	No Monoline 6%
PL=Professional Liability		GRIP= GUARD Reporting Interface for Payroll
<b>KINGSTONE INSURANCE</b>		
Homeowners and Dwelling Fire		10%
Physical Damage Only		10%
Business Owners & Commerical GL		10%
<b>LEATHERSTOCKING CO-OPERATIVE</b>		
Homeowner, Landlord, Dwelling Fire		10%
Buinessowners, SMP and Inland Marine		10%
<b>KBIC (formerly LIG)</b>		
Businessowners and CPP		10%
<b>MARKEL</b>		
Farms/In-Home Daycare		5/2.5%
BOP	No New York	
Workers Comp	No New York	
<b>MEADOWBROOK TPA ASSOCIATES (Renewals only)</b>		
Workers Comp, BOP & Commercial Package		3.5%
<b>METROPOLITAN INSURANCE COMPANIES</b>		
Personal Auto & Homeowners-New		12%
Personal Auto & Homeowners-renewal-dependant on tier		9/7%
Personal Auto with Youthful Operator		7%
BOP	Renewals only	10%
Commercial Auto	Renewals only	9%
<b>MISC CONTRACTOR MARKET (AB) (Some states written thru Chenango Excess &amp; Surplus Inc)</b>		
Contractors Liability		12%
<b>National General</b>		
Commercial Auto - Central Placment-NY		10%
Commercial Auto - Agent Self Serve		12%
Commercial Auto- Central Placement-PA & NJ		7%
Personal Auto - Central Placement - depending on tier		9/7/2.5%
Personal Auto - Agent Self Serve - depending on tier		10/7/3%
Motorcycles- Central Placement		10/7%

Motorcycles- <i>Agency Self Serve</i>	12/7%
Flood Insurance	9%
MVIC Homes	10%
<b>OTSEGO MUTUAL FIRE INSURANCE COMPANY</b>	
Homeowners	12%
<b>PEOPLE'S TRUST (Florida only)</b>	
Homeowners	11%
<b>PREFERRED MUTUAL INSURANCE CO.</b>	
Personal Auto	12/9%
Homeowners	15/9%
Business Owners	10%
Commercial Auto	10%
<b>RLI INSURANCE COMPANY</b>	
Personal Umbrella - Preferred and Standard I & II	10%
Personal Umbrella - Special	10/9%
In-Home Business	10%
Bond	10%
<b>SAFECO/AMERICAN STATES BUSINESS INSURANCE</b>	
Personal Auto	9/6%
Homeowners	9/6%
Dwelling Fire	9/7%
<b>SELECTIVE INSURANCE</b>	
Flood	9%
<b>SHELTERPOINT INSURANCE (FORMERLY FIRST REHAB)</b>	
Disability	13.5%
<b>STANDARD SECURITY LIFE</b>	
Disability	13.5%
<b>STATEWIDE INS (including Midrox &amp; Mid-Hudson renewals)</b>	
Fire, EC, VMM, MHO, HO-4	10%
Farmowners/Farm Inland Marine, Landlord, Artisan	10%
Commercial Fire, SMP, BOP, Commercial IM & GL	10%
<b>STILLWATER INSURANCE SERVICES INC</b>	
Homeowners	12/9%
BOP	10%
Auto	12/9%
Auto-FL	8%
<b>TAPCO</b>	
GL, Builder's Risk, Vacant	9%
<b>THE HARTFORD</b>	
BOP	10%
Commercial Auto	10%
Workers Comp	6%
<b>USLI/COUCH BRAUNSDORF</b>	
CPP, Monoline Liquor, Umb, GL, Builders Risk, Vacant, Personal Liability	12.5%
<b>UTICA FIRST INSURANCE COMPANY</b>	
Homeowners	12/10%
Tenant Homeowners	10%
Artisan/Contractor, Garage BOP & Commercial Umbrella	10%
BOP	10%

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Workers Comp	Negotiated per agency
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**WESTERN SURETY COMPANY/C N A SURETY**

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Surety, Public Officials Bonds & Notary E & O Liability	10%
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Other Fidelity Bonds	10%
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**WINGMAN INS**

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Stand Alone Cyber Liability	10%
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Disclaimer: Although we try to give prior notice of any commission changes, all commissions paid to brokers could vary, without notice, based on commissions received from the carriers.