

CHENANGO BROKERS LLC
Direct Bill Commission Schedule
 Revised 12-12-19

Please Note: Not all products are available in all territories!!!

On any policy where the direct bill commission exceeds \$5,000.00 Chenango will pay commission to producer in installment payments.

*STATE INSURANCE COMPANY	new/renewal
Commercial Auto	10/10%
BOPs	10/10%

AMTRUST GROUP

Workers Compensation < \$5000 premium	5%
Workers Compensation > \$ 5001 & < \$7500 premium	4.5%
Workers Compensation > \$7501 premium	4%
Commercial Auto, Commercial Package & Garage	10%

APPLIED UNDERWRITERS

Workers Comp	3%
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ASSOCIATED MUTUAL

Businessowners	10%
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BINDBESK

Hard to place GL, GC's Roofers, Floor Finishing/Refinishing, Paper GC's, etc	10%
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BROOME CO-OP INSURANCE COMPANY

Homeowners, Landlords & Manufactured Homes	15/9%
BOP & Commercial Packages	10%
Farmowners, Inland Marine, Fire, CGL & CPL/FCPL	10%

CROTON STOKES (written through Chenango Excess & Surplus Inc)

Auto Physical Damage	10%
Dealer Open Lot	10%
Garage Keeper Legal Liability	10%

COUNTRYWIDE INSURANCE COMPANIES (renewals only)

Risk Saver RS/ Plan Saver PS/Rate Saver RT/Budget Saver BS	3.5%
Cost Saver CS	7%
Deluxe Saver DS/Economy Saver ES/Universal U/Vacue Saver VS	6%
All Saver AS	5%
FCA	2.5%
Homes - Renewal is dependant on tier	2.5 or 6%

ENCOMPASS INSURANCE - non New Jersey

Package Business	6%
Segment Auto Business	5%
Non-Package Business	5%

ENCOMPASS INSURANCE - New Jersey (Renewals ONLY)

Private Passenger Auto	
Elite, Deluxe & Special (package & segment)	10/8%
Special Value (package & segment)	10/8%
Youthful Operators (package & segment)	5%
Homeowners	
Elite, Deluxe & Special (package)	10/8%
Special Value (package)	10/8%
Elite, Deluxe Special & Special Value (segment)	5%
Excess Liability, Dwelling Fire, Inland Marine, Boat	
Elite, Deluxe, Special & Special Value	10/8%

Farmers of Salem

Homeowners	9%
Businessowners	9%

GUARD

Businessowners		13/12%
Workers' Comp	No CA, OH or WA	8/6.5%
Commercial Auto	No CA or MA	10/10%
Commercial Umb		10/10%
Coml Excess	NY	10/10%
Coml Pkg	NJ & PA	12/12%
Coml Pkg	MI	13/10%
Disability	NY	10/10%
HO	AZ, CT, IL, NJ, NY, OH, PA, TN, TX ONLY	10/10%
HO	MA, WA ONLY	13/10%
Personal Umb	AZ, IL, MA, NJ, NY, OH, PA, TN, TX ONLY	10/10%
PL-Accountants	NJ & TX	No Monoline 10/9.5%
PL-Architect/Engineer	AZ, CT, FL, GA, IL, IN, MD, MA, NV, NJ, OK PA, TN, TX, VA	No Monoline 10/10%
PL-Lawyers	AL	No Monoline 10/9.5%
PL-Lawyers	AZ, CT, IL, MA, NV, NJ, OH, PA, TN, TX, VA, WA	No Monoline 10/9.5%
PL-Misc	AZ, CT, FL, GA, IL, IN, MD, NV, NJ, OH, PA TN, TX, VA, WA	No Monoline 10/9.5%
GRIP WC	AL, AZ, CT, FL, IL, IN, MD, MA, NV, NJ, NY, OK, OR, PA, RI, TN, TX, VA	No Monoline 6%
PL=Professional Liability	GRIP= GUARD Reporting Interface for Payroll	

KINGSTONE INSURANCE

Homeowners and Dwelling Fire	10%
Physical Damage Only	10%
Business Owners & Commercial GL	10%

LEATHERSTOCKING CO-OPERATIVE

Homeowner, Landlord, Dwelling Fire	10%
Businessowners, SMP and Inland Marine	10%

KBIC (formerly LI6)

Businessowners and CPP	10%
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MARKEL

Farms/In-Home Daycare	5/2.5%
BOP	No New York
Workers Comp	No New York

MEADOWBROOK TPA ASSOCIATES (Renewals only)	
Workers Comp, BOP & Commercial Package	3.5%
METROPOLITAN INSURANCE COMPANIES	
Personal Auto & Homeowners-New	12%
Personal Auto & Homeowners-renewal-dependant on tier	9/7%
Personal Auto with Youthful Operator	7%
BOP Renewals only	10%
Commercial Auto Renewals only	9%
MISC CONTRACTOR MARKET (AB) (Some states written thru Chenango Excess & Surplus Inc)	
Contractors Liability	12%
National General	
Commercial Auto - Central Placement-NY	10%
Commercial Auto - Agent Self Serve	12%
Commercial Auto-Central Placement-PA & NJ	7%
Personal Auto - Central Placement - depending on tier	9/7/2.5%
Personal Auto - Agent Self Serve - depending on tier	10/7/3%
Motorcycles- Central Placement	10/7%
Motorcycles- Agency Self Serve	12/7%
Flood Insurance	9%
OTSEGO MUTUAL FIRE INSURANCE COMPANY	
Homeowners	12%
PEOPLE'S TRUST (Florida only)	
Homeowners	11%
PREFERRED MUTUAL INSURANCE CO.	
Personal Auto	12/9%
Homeowners	15/9%
Business Owners	10%
Commercial Auto	10%
RLI INSURANCE COMPANY	
Personal Umbrella - Preferred and Standard I & II	10%
Personal Umbrella - Special	10/9%
In-Home Business	10%
Bond	10%
SAFECO/AMERICAN STATES BUSINESS INSURANCE	
Personal Auto	9/6%
Homeowners	9/6%
Dwelling Fire	9/7%
SELECTIVE INSURANCE	
Flood	9%
SHELTERPOINT INSURANCE (FORMERLY FIRST REHAB)	
Disability	13.5%
STANDARD SECURITY LIFE	
Disability	13.5%
STATEWIDE INS (including Midrox & Mid-Hudson renewals)	
Fire, EC, VMM, MHO, HO-4	10%
Farmowners/Farm Inland Marine, Landlord, Artisan	10%
Commercial Fire, SMP, BOP, Commercial IM & GL	10%
STILLWATER INSURANCE SERVICES INC	
Homeowners	12/9%
BOP	10%
Auto	12/9%
Auto-FL	8%
TAPCO	
GL, Builder's Risk, Vacant	9%
THE HARTFORD	
BOP	10%
Commercial Auto	10%
Workers Comp	6%
USLI/COUCH BRAUNSDORF	
CPP, Monoline Liquor, Umb, GL, Builders Risk, Vacant, Personal Liability	12.5%
UTICA FIRST INSURANCE COMPANY	
Homeowners	12/10%
Tenant Homeowners	10%
Artisan/Contractor, Garage BOP & Commerical Umbrella	10%
BOP	10%
V3	
Workers Comp	Negotiated per agency
WESTERN SURETY COMPANY/C N A SURETY	
Surety, Public Officials Bonds & Notary E & O Liability	10%
Other Fidelity Bonds	10%
WINGMAN INS	
Stand Alone Cyber Liability	10%

Disclaimer: Although we try to give prior notice of any commission changes, all commissions paid to brokers could vary, without notice, based on commissions received from the carriers.