

CHENANGO BROKERS LLC  
Direct Bill Commission Schedule  
Revised 4-25-19

**Please Note: Not all products are available in all territories!!**

<b>ALLSTATE INSURANCE COMPANY</b>	<b>new/renewal</b>
Commercial Auto	10/9%
<b>AMTRUST GROUP &amp; former TOWER INSURANCE policies</b>	
Workers Compensation < \$5000 premium	5%
Workers Compensation > \$ 5001 & < \$7500 premium	4.5%
Workers Compensation > \$7501 premium	4%
Commercial Auto, Commercial Package & Garage	10%
<b>APPLIED UNDERWRITERS</b>	
Workers Comp	3%
<b>ASSOCIATED MUTUAL</b>	
Businessowners	10%
<b>BROOME CO-OP INSURANCE COMPANY</b>	
Homeowners, Landlords, Mobile & Manufactured Homes	15/9%
BOP & Commerical Packages	10%
Farmowners, Inland Marine, Fire, CGL & CPL/FCPL	10%
<b>COUNTRYWIDE INSURANCE COMPANIES (renewals only)</b>	
Risk Saver RS	3.5%
Plan Saver PS	3.5%
Rate Saver RT	3.5%
Budget Saver BS	3.5%
Cost Saver CS	7%
Value Saver VS	6%
Deluxe Saver DS	6%
Economy Saver ES	6%
Universal U	6%
All Saver AS	5%
FCA	2.5%
Homes - Renewal is dependant on tier	2.5 or 6%
<b>ENCOMPASS INSURANCE - non New Jersey as of 01/01/2013</b>	
Package Business	12%
Segment Auto Business	5%
Non-Package Business	5%
<b>ENCOMPASS INSURANCE - New Jersey (Renewals ONLY) - written on or after 03/10/2008</b>	
<b>Private Passenger Auto</b>	
Elite, Deluxe & Special (package & segment)	10/8%
Special Value (package & segment)	10/8%
Youthful Operators (package & segment)	5%
<b>Homeowners</b>	
Elite, Deluxe & Special (package)	10/8%
Special Value (package)	10/8%
Elite, Deluxe Special & Special Value (segment)	5%
<b>Excess Liability, Dwelling Fire, Inland Marine, Boat</b>	
Elite, Deluxe, Special & Special Value	10/8%
<b>ENCOMPASS INSURANCE - New Jersey (Renewal ONLY) written before 03/10/2008</b>	
<b>Private Passenger Auto</b>	
Package: Titanium, Platinum Plus, Platinum & Gold Tiers	10/8%
Segment: Titanium, Platinum Plus, Platinum & Gold Tiers	10/8%
Silver & Silver Select Tiers (Package & Segment)	10/8%
Silver & Silver Select Tiers (Other tan NJ risk state)	5%

Bronze Select Tier (Package & Segment)	5%
Special Value (Package & Segment, all tiers)	5%
Youthful Operator (all tiers & all programs)	5%
<b>Package</b>	
Other than Special Value : HO, Excess Liability, DF, IM, Boat	10/8%
Special Value : HO, Excess Liability, DF, IM, Boat	10/5%
<b>Segment</b>	
Other than Special Value : HO, Excess Liability, DF, IM, Boat	10/8%
Special Value : HO, Excess Liability, DF, IM, Boat	10/5%
<b>Farmers of Salem</b>	
Homeowners	9%
Businessowners	9%
<b>HANOVER INSURANCE COMPANIES - Connections Allmerica Financial (renewals ONLY)</b>	
Personal Auto - All Tiers	9%
Personal Auto - Youthful Operator	7%
Personal Auto - Youthful Primary Named Insured	7%
Homeowners - All Tiers	12%
<b>HANOVER ISURANCE COMPANIES - Legacy (Renewals ONLY)</b>	
Personal Auto - All Tiers	5%
Homeowners - All Tiers	5%
<b>KINGSTONE INSURANCE</b>	
Homeowners and Dwelling Fire	10%
Physical Damage Only	10%
Business Owners & Commerical GL	10%
<b>LEATHERSTOCKING CO-OPERATIVE</b>	
Homeowner, Landlord, Dwelling Fire	10%
Buinessowners, SMP and Inland Marine	10%
<b>KBIC (formerly LIG)</b>	
Businessowners and CPP	10%
<b>MEADOWBROOK TPA ASSOCIATES</b>	
Workers Comp, BOP & Commercial Package	3.5%
<b>METROPOLITAN INSURANCE COMPANIES</b>	
Personal Auto & Homeowners-New	12%
Personal Auto & Homeowners-renewal-dependant on tier	9/7%
Personal Auto with Youthful Operator	7%
BOP	10%
Commercial Auto	9%
<b>MIDHUDSON CO-OP</b>	
Dwelling Fire, Farmowners, Businessowners	10%
<b>MIDROX CO-OP INSURANCE COMPANY</b>	
Fire, EC, VMM, MHO, HO-4	10%
Farmowners/Farm Inland Marine, Landlord, Artisan	10%
Commercial Fire, SMP, BOP, Commercial IM & GL	10%
<b>National General insurance (formerly-GMAC)</b>	
Commercial Auto - Central Placment-NY	10%
Commercial Auto - Agent Self Serve	12%
Commercial Auto- Central Placement-PA & NJ	7%
Personal Auto - Central Placement - depending on tier	9/7/2.5%
Personal Auto - Agent Self Serve - depending on tier	10/7/3%
Motorcycles- Central Placement	10/7%
Motorcycles- Agency Self Serve	12/7%
Flood Insurance	9%

<b>NATIONAL MARINE UNDERWRITERS</b>	
Boats & Personal Watercraft	5%
<b>NORTHEAST COVERAGE - GUARD</b>	
Workers Comp	3.5%
<b>OTSEGO MUTUAL FIRE INSURANCE COMPANY</b>	
Homeowners	12%
<b>PREFERRED MUTUAL INSURANCE CO.</b>	
Personal Auto	12/9%
Homeowners	15/9%
Business Owners	10%
Commercial Auto	10%
<b>RLI INSURANCE COMPANY</b>	
Personal Umbrella - Preferred and Standard I & II	10%
Personal Umbrella - Special	10/9%
In-Home Business	10%
Bond	10%
<b>SAFECO/AMERICAN STATES BUSINESS INSURANCE</b>	
Personal Auto	10/7%
Homeowners	9%
Dwelling Fire	9%
<b>SHELTERPOINT INSURANCE (FORMERLY FIRST REHAB)</b>	
Disability	13.5%
<b>STANDARD SECURITY LIFE</b>	
Disability	13.5%
<b>STILLWATER INSURANCE SERVICES INC</b>	
Homeowners	12/9%
BOP	10%
<b>UTICA FIRST</b>	
Homeowners	12/9%
Tenant Homeowners	10%
Artisan/Contractor, Garage BOP & Commercial Umbrella	10%
BOP	10%
Commercial Umbrella	10%
<b>WESTERN SURETY COMPANY/C N A SURETY</b>	
Surety, Public Officials Bonds & Notary E & O Liability	10%
Other Fidelity Bonds	10%

Disclaimer: Although we try to give advance notice of any commission changes, all commissions paid to brokers could vary, without notice, based on commissions received from the carriers.